

Fact Sheet

DESCRIPTION:

The Chesapeake Innovation Center (CIC) opened in 2003 and is located in the "informatics corridor" of Anne Arundel County, Maryland. The CIC's location provides strategic proximity to NSA, DHS, Capitol Hill, the Pentagon, major defense contractors, leading Universities, and private sector customers in the Washington/Baltimore area.

The CIC is America's first homeland and national security business incubator that focuses the power of entrepreneurship on America's most pressing security requirements. Its partners and its member companies are able to offer significant advancements in the areas of informatics and physical and cyber security technologies by creating a bridge between major users of security technology and small companies at the forefront of innovation. The CIC is governed by a board of directors and is a wholly owned subsidiary of the Anne Arundel Economic Development Corporation.

The CIC bridges the gap between major users of security technology and small companies at the forefront of innovation

- **The CIC has established partner relationships with a growing list of top flight corporations including:**

- » The National Security Agency
- » The Boeing Company
- » Northrop Grumman
- » ARINC
- » Next Century Corporation
- » Athlone Global Security

- **The CIC Techbridge Program is a streamlined process matching technology customers with well-suited technology innovators:**

- » Incubators and investors from around the world send their portfolio companies and prospects into TechBridge for the chance to present to CIC partners at no cost or obligation.

- **The CIC provides its member companies unique assistance central to working with the federal government and particularly the security sector:**

- » Security clearances
- » FOCI issues
- » Government contracting
- » NIAP-FIPS
- » Common Criteria
- » Appropriations and Federal Budget
- » GSA schedule
- » FAR regulations
- » SBIR programs
- » SBA programs
- » DARPA
- » TechBridge sales channel to customers

- **CIC member companies have customers that include:**

- » NSA
- » Maryland National Guard
- » NASA
- » DOD
- » DHS
- » VA
- » Air Force
- » Army
- » UK Ministry of Defence
- » BAE
- » Boeing
- » Navy
- » Coast Guard
- » DARPA
- » Office of Naval Research
- » NAVSEA
- » U. S. JFCOM
- » Future Combat Systems
- » BRAC Program
- » Office of Domestic Preparedness
- » US Office of Secretary of Defense
- » L3 Titan
- » NIH
- » Heineken
- » GlaxoSmithKline
- » Pfizer
- » Johnson & Johnson
- » Bausch & Lomb
- » Northrop Grumman Ship Systems
- » Sandia National Labs
- » Office of Director of National Intelligence

- **CIC member companies have:**

- » raised over \$100 million in venture capital and corporate finance
- » generated contracts approaching \$300 million
- » enjoyed public offerings or other liquidity events of approximately \$100M



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